

## IMPORTERS' QUESTIONNAIRE

### SACCHARIN FROM CHINA

*Return completed questionnaire to:*

#### UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than July 25, 2002**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning saccharin from China (inv. No. 731-TA-1013 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip code \_\_\_\_\_

World Wide Web address \_\_\_\_\_

Has your firm imported saccharin (as defined in the instruction booklet) from any country at any time since January 1, 1999?

☐

**NO**

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐

**YES**

(Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

### CERTIFICATION

*The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.*

*Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.*

*The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( )  
\_\_\_\_\_  
*Phone*

( )  
\_\_\_\_\_  
*Fax*

**PART I. GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

- I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

- I-3. Is your firm owned, in whole or in part, by any other firm?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

- I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing saccharin from China into the United States or which are engaged in exporting saccharin from China to the United States?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I. GENERAL QUESTIONS—Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of saccharin?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on saccharin. More than one answer may be applicable.

<input type="checkbox"/> Importer of record	<input type="checkbox"/> Takes title to the imported product(s)
<input type="checkbox"/> Consignee of the imported product(s)	<input type="checkbox"/> Customs broker or freight forwarder

I-7. If your firm is an importer of record of saccharin but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-8. Please indicate whether your firm enters saccharin into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones	<input type="checkbox"/> No	<input type="checkbox"/> Yes
Bonded warehouses	<input type="checkbox"/> No	<input type="checkbox"/> Yes

I-9. Please indicate whether your firm imports saccharin under the TIB (temporary importation under bond) program.

☐ No                      ☐ Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

☐ No                      ☐ Yes—Please specify. \_\_\_\_\_

\_\_\_\_\_

**PART II.—TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

**Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of saccharin since January 1, 1999?

☐ No

☐ Yes—Supply details as to the time, nature, and significance of such changes.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

II-3. Has your firm imported or arranged for the importation of saccharin from China for delivery after March 31, 2002?

☐ No

☐ Yes—Indicate when such orders are to be delivered and the quantities involved.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

II-4. If your firm also produces saccharin in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of saccharin imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined.** Photocopy as many pages as you need.

☐ China

☐ All other sources combined<sup>1</sup>

(Quantity in 1,000 pounds, value in \$1,000)					
Item	Calendar years			January-March	
	1999	2000	2001	2001	2002
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)					
<b>IMPORTS:</b> <sup>2</sup>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> (quantity)					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)					
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)					
<sup>1</sup> Please identify these sources: _____					
<sup>2</sup> Please identify the foreign producers, if known: _____					
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 1999, 2000, and 2001 below: _____					
<sup>4</sup> Identify your principal export markets: _____					
<sup>5</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____					

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-6. Shipments of saccharin, by type.—Report your firm's U.S. shipments (commercial shipments plus internal consumption/transfers) of the following types of saccharin imported by your firm from China during the specified periods by quantity and value.

<i>(Quantity in 1,000 pounds, value in \$1,000)</i>					
Item	Calendar years			January-March	
	1999	2000	2001	2001	2002
<b>Sodium saccharin (American Chemical Society Chemical Abstract Service (CAS) registry #128-44-9)</b>					
Quantity					
Value					
<b>Calcium saccharin (CAS Registry #6485-34-3)</b>					
Quantity					
Value					
<b>Acid or insoluble saccharin (CAS Registry #81-07-2)</b>					
Quantity					
Value					
<b>Research grade saccharin</b>					
Quantity					
Value					
<b>All other saccharin<sup>1</sup></b>					
Quantity					
Value					
<sup>1</sup> Identify these types of saccharin and describe their uses. <hr/> <hr/> <hr/>					
Reconciliation of data.--Please note that the quantities and values reported above should equal the total quantity and value of U.S. commercial shipments plus internal consumption/transfers for saccharin reported in question II-5. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: <hr/> <hr/> <hr/>					

**PART III.—PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Joshua Levy (202-205-3236).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

**Section III-A.—PRICE DATA**

This section requests quarterly price and quantity data concerning your firm's U.S. commercial shipments of the following products imported from China during January 1999-March 2002:

**Product 1.**—Sodium saccharin, granular, sized or unsized, FCC, 10-17 percent water.

**Product 2.**—Sodium saccharin, powder, FCC, 3-6 percent water.

**Product 3.**—Acid or insoluble saccharin, spray-dried powder, FCC.

**Product 4.**—Calcium saccharin, spray-dried powder, FCC.

**Product 5.**—Sodium saccharin, granular, sized or unsized, non-food grade, 10-17 percent water.

**PART III.--PRICING AND RELATED INFORMATION--Continued****Section III-A.--PRICE DATA--Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each of the specified products imported from China and sold by your firm to the specified type of U.S. customer (check one box in each category for each page).

Product 1 ☐ Product 2 ☐ Product 3 ☐ Product 4 ☐ Product 5 ☐  
 End user ☐ Distributor ☐

(Quantity in pounds, value in dollars)			
Period of shipment	Quantity	F.o.b. value	Delivered value
<b>1999:</b>			
January-March			
April-June			
July-September			
October-December			
<b>2000:</b>			
January-March			
April-June			
July-September			
October-December			
<b>2001:</b>			
January-March			
April-June			
July-September			
October-December			
<b>2002:</b>			
January-March			
<sup>1</sup> If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:			



**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-B. PRICE-RELATED QUESTIONS**

- III-B-1. Please describe how your firm determines the prices that it charges for sales of saccharin (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

---



---

- III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

---

- III-B-3. What are your firm's typical sales terms for saccharin imported from China (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

- III-B-4. Approximately what percentage of your firm's sales of saccharin imported from China are on a contract (\_\_\_ percent) vs. spot sales (\_\_\_ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) How frequently are contracts renegotiated? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

(e) What are the standard quantity requirements, if any? \_\_\_\_\_

(f) What is the price premium for sub-minimum shipments? \_\_\_ percent

- III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of saccharin?

From inventory: \_\_\_\_\_

Made to order: \_\_\_\_\_

- III-B-6. What is the approximate percentage of the total delivered cost of saccharin that is accounted for by transportation costs? \_\_\_ percent. Who generally arranges the transportation to your customers' locations? Your firm \_\_\_ or purchaser \_\_\_ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? \_\_\_ percent. 101 to 1,000 miles? \_\_\_ percent. Over 1,000 miles? \_\_\_ percent.

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-7. What is the geographic market area in the United States served by your firm's imports of saccharin from China?

---

---

III-B-8. What other products may be substitutes for saccharin (i.e., sugar, aspartame, etc.)?

---

---

III-B-9. Describe the end uses of the saccharin that you import from China. For each end use product, what percentage of the total cost is accounted for by saccharin?

---

---

III-B-10. How has the demand within the United States (and outside the United States if known) for saccharin changed since January 1, 1999? What were the principal factors affecting changes in demand?

---

---

III-B-11. Have there been any significant changes in the product range or marketing of saccharin in the past five years?

☐ No ☐ Yes—Please describe.

---

---

III-B-12. Does your firm purchase or sell saccharin over the internet?

☐ No ☐ Yes—Please describe, noting the estimated percentage of your firm's total purchases/sales of saccharin in 2001 accounted for by internet transactions.

---

---

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-13. Are the U.S.-produced and imported saccharin from China used interchangeably (i.e., can they physically be used in the same applications)?

☐ Yes ☐ No—Please explain.

---

---

III-B-14. Are the U.S.-produced and NONSUBJECT imported saccharin (i.e., product imported from countries/firms not subject to this investigation) generally used interchangeably?

☐ Yes ☐ No—Please explain, by country.

---

---

III-B-15. Are NONSUBJECT imported saccharin and imported saccharin from China used interchangeably?

☐ Yes ☐ No—Please explain, by country.

---

---

III-B-16. Are there any differences in product characteristics or sales conditions between U.S.-produced saccharin and saccharin imported from China that are a significant factor in your firm's sales of saccharin?

☐ No ☐ Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the imported Chinese product (e.g., grain size consistency, purity, clumping, packaging, availability, transportation network, product range, etc.).

---

---

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-17. Are there any differences in product characteristics or sales conditions between U.S.-produced saccharin and NONSUBJECT imported saccharin that are a significant factor in your firm's sales of saccharin?

☐ No

☐ Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the nonsubject imported product, by country of origin.

---

---

III-B-18. Are there any differences in product characteristics or sales conditions between NONSUBJECT imported saccharin and imported saccharin from China that are a significant factor in your firm's sales of saccharin?

☐ No

☐ Yes—Please describe, by country, any such advantages or disadvantages of the nonsubject imported product vis-a-vis the imported product from China.

---

---

III-B-19. Do your customers require you to be certified or prequalified with respect to the quality, chemistry, or other performance characteristic of the saccharin you sell to them?

☐ No

☐ Yes--Approximately what percent of your firm's total 2001 sales of saccharin required some form of certification or pre-qualification? \_\_\_\_\_ percent. Please provide a general description of the certification or qualification process your firm must complete.

---

---

---

III-B-20. What impact, if any, did the Saccharin Study and Label Act have on the market for saccharin? Does this act still affect the demand for saccharin?

---

---

---

**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-C. CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest U.S. customers for saccharin imported from China during 1999-2001. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of saccharin from China that each of these customers accounted for in 2001.

<b>No.</b>	<b>Customer's name</b>	<b>Street address, state, and zip code</b>	<b>Contact person</b>	<b>Area code and telephone number</b>	<b>Share of 2001 imports (%)</b>
<b>1</b>					
<b>2</b>					
<b>3</b>					
<b>4</b>					
<b>5</b>					
<b>6</b>					
<b>7</b>					
<b>8</b>					
<b>9</b>					
<b>10</b>					